Marketing and Community Building Assessment for MegaGlest

Problems with current marketing approach

- 1. Mega Glest has no appeal on Steam. STEAM players want shiny, new, and fast.
- 2. People come community looks dead.
- 3. No Hooks in advertising for Mega Glest. No sexualized imagery, no pulse raising action, nothing shiny or fast.
- 4. Games take too long and too big for new players to like them.

How to fix these problems:

- 1. Pick ONE or TWO days to arrange a community game. Probably the week-end days, at once time. Make sure that you keep it active with players during that day.
- 2. ADVERTISE THAT COMMUNITY DAY!!!!!!!!! (I used caps because its that important)
- 3. Use hooks in your advertising: stuff like positive imagery and stuff that makes people's heart pound. Associate your product with people's basic drives.
- 4. For the community games plan games that new people can enjoy: short, fast, lightning battles. Leave them wanting more.

In summary: Plan a community day around small maps and fast games. You are competing with professional companies for the player's short attention span and time. You need shiny advertising and a community gaming hour that takes place only Once or Twice a week. Leave your users wanting more.